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AP AND VERTEX FORM PARTNERSHIP TO PROVIDE CLIENT/SERVER SOFTWARE FOR
SALES/USE TAX COMPLIANCE

PR Newswire, p312PHTU003

March 12, 1996

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TEXT:

BERWYN, Pa., March 12 /PRNewswire/ -- Vertex Inc., a leading provider of advanced client/server, sales/use tax compliance software, announced today a partnership with SAP(R) America, Inc. to provide companies with an integrated client/server, sales/use tax compliance system.

Through SAP's Complementary Software Partners (CSP) program, SAP has certified an application programming interface (API) which seamlessly integrates SAP's R/3 client/server business applications with Vertex's Quantum(TM) for Sales and Use Tax, an advanced sales and use tax compliance system designed to operate in UNIX and other client/server environments.

By automating the sales/use tax compliance process, the SAP/Vertex solution enables SAP R/3 customers to reduce audit exposure and liability, eliminate unproductive and repetitive tax research, ensure accurate customer billing, and reduce staff time spent preparing tax returns.

"The partnership between SAP and Vertex is a direct response to our customers' business needs," said Jim Whalen, Complementary Software Partners Manager for SAP. "Many R/3 customers are interested in a tightly integrated sales and use tax solution, so we view the Vertex partnership and the certified interface between R/3 and the Quantum tax compliance system as a real benefit and competitive advantage to R/3 users."

"We're excited to be designated by SAP as one of its first certified Complementary Software Partners in the U.S.," said Gerry Hurley, Vice President of Marketing for Vertex. "Our partnership with such a dynamic company is evidence of the importance and strong demand for quality tax compliance software and research."

Vertex participated in the design and development of the interface, which used system integration standards established by SAP, while incorporating Vertex's tax and software expertise to define the tax protocols and ensure accurate sales and use tax processing. Vertex's Quantum for Sales and Use Tax is integrated with SAP's R/3 Sales and Distribution, Financials, and Materials Management applications. Delivered in an executable format for UNIX and other leading client/server platforms, Quantum's software, databases, and decision-support tools automate sales and use tax compliance through the research of rules and rates, the accurate processing of tax amounts, and the automated preparation of state and local tax returns.

For more than 20 years, Vertex has been the leading supplier of automated tax compliance software and reference publications for sales/use, property, payroll, and telecommunications taxation. Based in Berwyn, Pa., Vertex has regional offices in Chicago, Dallas, and San Mateo, Calif.

SAP is a market and technology leader in client/server enterprise application software, providing comprehensive solutions for companies of all sizes. Cultivating technologies on a solid foundation of business experience, SAP delivers scalable solutions that enable its customers to continually improve upon best business practices. SAP products empower people to respond quickly and decisively to dynamic market conditions, helping businesses maintain a competitive advantage.

Founded in 1972, SAP is based in Walldorf, Germany, and employs more than 7,000 people in 30 countries worldwide that are dedicated to providing a high level of support and service to more than 6,000 companies.

SAP is a registered trademark and R/3 is a trademark of SAP AG.

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3/12/96

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CO: Vertex Inc.; SAP(R) America, Inc.

ST: Pennsylvania

IN: CPR FIN

SU: JVN

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PRODUCT NAMES: *7372410 (Business Applications Software)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

NAICS CODES: 51121 (Software Publishers)

SPECIAL FEATURES: COMPANY

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